

ULI Tech Council Shark Tank
March 14, 2019
Goodwin, 100 Northern Ave, Boston

Keynote: Dr. Andrea Chegut - Director, MIT Real Estate Innovation Lab

Sharks:

Sara Cassidy - Director, AEW

Duncan Gilkey - Senior Vice President, The Davis Companies

Minta Kay - Partner, Goodwin

Chris Mayer - EVP and CIO, Suffolk

Moderator: Dave Miller - WiredScore, RETC Program Chair

Companies:



Cobu (formerly Doorbell Communities) powers genuine community in apartment buildings. Cobu has created a welcoming digital platform for residents to build a stronger sense of community with their neighbors around shared interests and passions. Headquartered in Boston, Cobu partners with leading multifamily owners and brands to enable apartment residents to connect and build a community that best serves their needs while contributing to the betterment of their neighborhood, and ultimately brings a genuine sense of belonging to every resident in every city.

Ben Pleat, CEO and Founder, Cobu, is a New York native, and has seen firsthand just how impactful a sense of community can be toward bringing a sense of belonging to a physical space. Ben is constantly fascinated by innovation in the built world and has explored the nexus of real estate and technology while with companies like WeWork, Goldman Sachs, and Israel Cleantech Ventures. Ben is based in Downtown Crossing with his team.



Concrete Sensors is changing the way construction projects are executed. They leverage expertise rooted in decades of job site experience and a deeply scientific approach. The sensors and software analyze and crunch real-time data, helping projects avoid real problems and move to the next step with speed and confidence. These tools are used by the world's leading engineers and builders on the most sophisticated projects around the world.

Brendan Dowdall, CEO and Founder, Concrete Sensors, is focused on using real-time data from construction sites to accelerate project schedules and manage process for general contractors. Prior to Concrete Sensors, his background is in commercial construction building everything from schools to offices and restaurants. He is passionate about looking at problems in the industry from all angles and finding solutions that reduce time and money for contractors.



Truss is a leading online marketplace to help small and medium sized business owners find, tour and lease space. Our tech-enabled platform and our people help you find the right space for the best price in record time.

Ronan Remandaban manages the global channel program and focuses on delivering Truss' marketplace to the broader commercial real estate brokerage community. Ronan brings over 20 years of commercial real estate and technology experience to Truss. Prior to joining Truss, Ronan co-founded Liquideed, an online commercial real estate investment sale platform and previously worked as a commercial real estate broker at Lee & Associates and CBRE. Ronan is on the Advisory Board of the Chicago District Council of ULI and is a member of the Technology and Real Estate National Product Council.

Thank you to Goodwin, the Tech Council sponsor, for hosting.